

KARNATAKA CO-OPERATIVE MILK PRODUCER'S FEDERATION LTD.,
KMF Complex, Dr. M.H. Marigowda Road, DRC Post, Bangalore – 560 029
Tel: 080-25536789, Fax: 080-25536105,
E-mail:kmfengg@gmail.com visit at :www.kmfnandini.coop

KMF/ENGG/DAIRY-EOI/2020-21

Date:02.11.2020

EXPRESSION OF INTEREST

NOTIFICATION

Karnataka Milk Federation Limited, Bangalore (KMF) intends to acquire a Milk Processing & Packing Dairy Plant at the following region on lease / purchase basis:

1. 3 LLPD Dairy (processing, packing & other allied facilities like manufacturing of Milk products) in and around Eastern part of Mumbai/Navi Mumbai.
2. 1 LLPD capacity Milk Processing & packing dairy plant in and around Panaji/Ponda city.

Interested firms who have owned Dairy Plant in these places can participate by sending EOI proposal along with all the relevant documents of Dairy Plant / facilities / title deed of assets / valuation report / layout etc., in closed envelope addressed to Managing Director, KMF on or before 23.11.2020. Details of EOI and other information on the proposed activity are available on KMF website: www.kmfnandini.coop from 06.11.2020. Also for further details can contact Phone No. 080-26096834/26096888 on Office working days.

-s/d-
Director (Engineering), KMF

KARNATAKA CO-OPERATIVE MILK PRODUCERS FEDERATION LIMITED

KMF Complex, P.B.No.2915, Dr.M.H.Marigowda Road, Bengaluru – 560 029

El: 080-26096857, 25536789, Fax:080-25536105

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Expression of Interest (EOI) Document

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Director (Engineering), KMF

Information Memorandum

1.1 Background

Karnataka Cooperative Milk Producers' Federation Limited (KMF) is the Apex Body of Karnataka representing Dairy Formers' Co-operatives. It is the second largest dairy co-operative amongst the dairy cooperatives in the country after AMUL dealing in Milk & Milk products. In South India it stands first in terms of procurement as well as sales. One of the core functions of the federation is marketing of milk and milk products. The brand "Nandini" is the household name for Pure and Fresh milk and milk products.

Presently, KMF is procuring on an average 80 Lakhs ltrs./day and is being disposed off in different forms viz., market milk, curd, butter, ghee, powder and 65 other products. Further, it is engaged in manufacturing of Nandini brand cattle feed in 5 of their total units to cater to the need of milk producers.

Preamble:

KMF expanded its liquid milk marketing outside the state of Karnataka. Presently, fresh milk is being sold in the market area of Mumbai, Pune, Goa, Chennai, Hyderabad and other adjacent cities of Karnataka state. The demand for Nandini milk in adjacent states are constantly increasing and in this regard to maintain the quality parameters and also business expansion, KMF desires to own suitable Dairy plant in Mumbai area and also in Goa region. Hence, the Expression of Interest is published by inviting the proposals for lease/purchase of Dairy Plants.

1.2 Scope under this EOI

Karnataka Milk Federation Limited, Bangalore (KMF) intends to acquire a Milk Processing & Packing Dairy Plant at the following region on lease / purchase basis:

1. 3 LLPD Dairy (processing, packing & other allied facilities like manufacturing of Milk products) in and around Eastern part of Mumbai/**Navi Mumbai**.
2. 1 LLPD capacity Milk Processing & packing dairy plant in and around Panaji /Ponda city.

1.3 Expression of Interest (EOI)

KMF invites Expression of Interest (EOI) from interested participants to acquire a centralized milk processing & packing dairy plant at Eastern part of Mumbai/Navi Mumbai & Panaji/Ponda region to process & market on lease/purchase basis to process & market the surplus milk from Milk Unions to expand the Nandini Milk marketing by maintaining good quality.

The last date of submission of EOI Letter along with required supporting documents is 23.11.2020 at 4.00 pm in a sealed envelope. KMF may, in exceptional circumstances, and at its sole discretion, extend the due date for submission of EOI. Further, KMF may also seek additional information /clarification from applicants, if found necessary. KMF reserves the rights to reject any or all EOIs without assigning any reason, whatsoever.

The Envelope should be reach on or before the specified last date for submission, at the office of KMF, address of which is given below:

The Director (Engineering)
Karnataka Co-operative Milk Producers Federation Limited
KMF Complex, P.B.No.2915,
Dr. M. H. Marigowda Road,
Bengaluru – 560029
Tel: 080-26096857/25536789, Fax: 080-25536105,
E-mail:kmfengg@gmail.com visit at :www.kmfnandini.coop

Form – 1 Format for Applicant
Covering Letter Format for submitting EOI

[Date]

[Place]

To,

The Managing Director,
Karnataka Co-operative Milk Producers Federation Limited,
KMF Complex, P.B.No.2915,
Dr. M. H. Marigowda Road,
Bengaluru – 560 029

Sir,

Sub: Submission of EOI (for 3 LLPD Dairy plants in and around Eastern part of
Mumbai/**Navi Mumbai** and 1 LLPD capacity dairy plant in and around Panaji /
Ponda city on lease / sale basis) -reg.

In response to the advertisement inviting EOI from the interested participants for 3 LLPD Dairy plants in and around Eastern part of Mumbai/**Navi Mumbai** and 1 LLPD capacity dairy plant in and around Panaji / Ponda city on lease / sale basis, I/We would like to submit my/our EOI for the proposed activity along with all the requisite documents

I/We have gone through and fully understood all information provided in the EOI Document. KMF and its authorized representatives are hereby authorized to conduct any inquiries or investigations to verify the credentials, statements, documents and information submitted in connection with this EOI and to seek clarification from any of the employee/clients.

I understand that, KMF may, in its absolute discretion, reject or accept any Application.

I declare that all statements made by me and all the information pursuant to this letter of Application are complete, true and accurate to the best of my knowledge and belief.

Signature of Applicant

Form -2

Profile of Applicant

1	Details of the Applicant	
a	Name of the Applicant	
b	Nature of the Applicant	Individual/Firm/Company/Others
c	Address of the Head Office	
d	Year of commencement of business	
e	Registration Number and Detail	
f	PAN number & details	
g	GST Registration details	
2	Details of concept person for communication:	
a	Name	
	Designation	
	Address	
	Contact Number (land line)	
	E-mail address	
	Turnover as on 31.03.2020 (CA's certificate to be enclosed)	
	Any other statutory certificates	

2 Any other particulars in support of capability of the Applicant

Signature of the authorized
Signatory with name & seal

Form - 3

Documents to be furnished

1. Details of Dairy Land :–

- Location of the dairy, access.
- Extent of Site
- Land record (Ownership, Encumbrance certificate, Tax paid receipts, Competent authority obtained documents, etc.,)

2. Dairy Plant

- Plant capacity & facilities
- Machinery details/make
- Utility details (Water availability, Power availability)
- ETP
- Plant Layout
- Machinery layout
- Investment

3. Statutory Certificates related to Dairy Plant

4. Willingness:

- a. For leasing
- b. For Sale
- c. Any other mechanism

5. Present status/performance of Dairy Plant

6. Presentation – Hard copy to be submitted

CHECK LIST

Sl. No.	Particulars	Remarks
1	Form – 1 Format for Applicant Covering Letter Format for submitting EOI	
2	Form -2 Profile of Applicant	
3	Form – 3 Documents to be furnished	
3 a	Details of Dairy Land	
3 b	Dairy Plant	
3 c	Statutory Certificates related to Dairy Plant	
4	Willingness	
5	Present status/performance of Dairy Plant	
6	Presentation – Hard copy to be submitted	

Signature of the authorized
Signatory with name & seal